

**Genesis Park Management
GP Capital Partners, LP
Associate Job Description**

Opportunity: To join a 20+ year old private investment firm to execute on its third fund. This person will be part of a 6-8 person investment team.

Location: Houston, Texas.

Title: Associate

Company: Genesis Park Management is a 20+ year old, operationally oriented private investment firm focused on acquiring, recapitalizing or providing growth capital to lower middle market companies. Genesis Park will be investing out of its third fund, GP Capital Partners, which is expected to be a Small Business Investment Company (“SBIC”) with approximately \$275 million in capital.

Strategy: GP Capital Partners seeks to provide flexible capital solutions to privately held, lower middle market businesses with proven business models and seasoned management teams across a variety of structures including senior debt, subordinated debt, and preferred and common equity. The firm will target opportunities in the Southern U.S., predominately Texas and the Gulf Coast region.

Compensation: Competitive and commensurate with qualifications and experience.

GP Capital Partners, LP (GPCP) is seeking an Associate to join its investment team. At GPCP, Associates will gain exposure to all facets of the private credit and equity investment process and will play a key role in the evaluation and execution of investment opportunities, as well as in the monitoring of portfolio companies and the investment portfolio, in total.

Working on small deal teams in a fast-paced and entrepreneurial environment, Associates will have the opportunity to work closely with senior members of the firm, as well as senior management team members of portfolio companies.

Primary Responsibilities:

- Evaluating and analyzing new investment opportunities
- Performing financial analysis and modeling
- Supporting due diligence processes, including industry, sub-sector and company specific research
- Assisting with portfolio company monitoring and interaction
- Assisting with GPCP portfolio monitoring and reporting, including valuation analysis
- Utilize and leverage Deal Cloud for capturing, leveraging, reporting on relevant information related to contacts, deal flow, deal pipeline, fundraising, portfolio companies. Focus on data quality
- Additional ad-hoc projects as required

Qualifications:

- Bachelor’s degree required with a strong academic record

- 2-4 years of relevant experience from a leading investment bank, PE firm, SBIC/BDC, commercial bank, or management consulting firm. Experience working on senior debt and junior capital transactions a plus
- Proficiency with Excel and financial modeling
- Proficiency with PowerPoint and other presentation resources. Able to synthesize voluminous information into a concise presentation
- Strong understanding of corporate finance, accounting and valuation methodologies
- Strong analytical skills and attention to detail
- Ability to multi-task, prioritize and meet deadlines
- High level of maturity, strong work ethic and ability to work autonomously and as a team player in a highly collaborative environment
- Excellent written and verbal communication skills
- Strong interpersonal skills. Engaging, inquisitive and eager to contribute and learn