

Genesis Park Management
GP Capital Partners, LP
Vice President / Director Job Description

Opportunity: To join a 20+ year old private investment firm to execute on its third fund. This person will be part of a 6-8 person investment team.

Location: Houston, Texas.

Title: Vice President / Director depending on experience and qualifications.

Company: Genesis Park Management is a 20+ year old, operationally oriented private investment firm focused on acquiring, recapitalizing or providing growth capital to lower middle market companies. Genesis Park will be investing out of its third fund, GP Capital Partners, which is expected to be a Small Business Investment Company ("SBIC") with approximately \$275 million in capital.

Strategy: GP Capital Partners seeks to provide flexible capital solutions to privately held, lower middle market businesses with proven business models and seasoned management teams across a variety of structures including senior debt, subordinated debt, and preferred and common equity. The firm will target opportunities in the Southern U.S., predominately Texas and the Gulf Coast region.

Compensation: Competitive and commensurate with qualifications and experience.
Opportunity for carried interest based upon experience and performance.

Primary Responsibilities:

- Sourcing, screening, and evaluation of investment opportunities
- Performing industry and market research, and development of investment theses
- Valuation and structuring of investments
- Managing all aspects of the investment diligence and execution process including coordinating with third party accountants, consultants, attorneys, and other service providers
- Leading and/or supervising the creation of financial models, data analytics, and investment committee materials
- Presentation of investment opportunities to Partners and Investment Committee
- Monitoring portfolio companies and assisting management teams with financial, strategic, and operational initiatives
- Supervision and development of junior investment professionals
- Developing and maintaining relationships with deal referral sources
- Assisting with other internal functions including investor and SBA reporting, CRM/database management, creation of marketing materials, branding activities, recruiting, and other internal processes

Qualifications:

- A bachelor's degree (MBA preferred but not required) with a strong academic record
- At least 5-8 years (depending on type) of relevant experience including principal investing (junior capital and/or private equity), investment banking, commercial banking, private credit, and similar roles

- A consistent track record of extraordinary performance and career progression
- Strong financial analytical and modeling skills
- Strong written presentation skills and experience with PowerPoint
- Uncompromising attention to detail
- Strong sense of accountability and personal responsibility
- High integrity and professionalism
- Self-starter with strong work ethic and ability to work independently
- Ability to work well with others in a collaborative environment
- Excellent written and verbal communication/presentation skills
- Ability to effectively communicate with people with diverse backgrounds and personality types
- Ability to effectively negotiate with counterparties in a tactful and professional manner